# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# FORM 8-K

CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): August 2, 2018

# **Agios Pharmaceuticals, Inc.**

(Exact Name of Registrant as Specified in Charter)

Delaware (State or Other Jurisdiction of Incorporation) 001-36014 (Commission File Number) 26-0662915 (IRS Employer Identification No.)

88 Sidney Street, Cambridge, MA (Address of Principal Executive Offices) 02139 (Zip Code)

Registrant's telephone number, including area code: (617) 649-8600

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (*see* General Instruction A.2. below):

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Dere-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company  $\Box$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\Box$ 

# Item 2.02 Results of Operations and Financial Condition.

On August 2, 2018, Agios Pharmaceuticals, Inc. issued a press release announcing its results for the quarter ended June 30, 2018 and other business highlights. A copy of the press release is furnished as Exhibit 99.1 to this Current Report on Form 8-K.

The information in this Form 8-K, including Exhibit 99.1, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act") or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as expressly set forth by specific reference in such a filing.

# Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

Exhibit No.	Description
99.1	Press release issued August 2, 2018.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: August 2, 2018

# AGIOS PHARMACEUTICALS, INC.

By: /s/ David P. Schenkein

David P. Schenkein, M.D. President and Chief Executive Officer



## Agios Reports Second Quarter 2018 Financial Results

- TIBSOVO® Launch Underway Post FDA Approval for IDH1m R/R AML; Second Medicine Approved from Agios' Discovery Platform in 12 Months -

- Entered License Agreement with CStone Pharmaceuticals to Develop and Commercialize Ivosidenib in Greater China -

- Mitapivat (AG-348) Pivotal Program (ACTIVATE and ACTIVATE-T) Initiated for Pyruvate Kinase Deficiency -

- Company in Strong Financial Position with Q2 2018 Ending Cash, Cash Equivalents and Marketable Securities of \$937 Million -

**CAMBRIDGE, Mass., August 2, 2018** — Agios Pharmaceuticals, Inc. (NASDAQ: AGIO), a leader in the field of cellular metabolism to treat cancer and rare genetic diseases, today reported business highlights and financial results for the second quarter ended June 30, 2018. In addition, Agios highlighted select corporate milestones and clinical data from its development programs.

"The first half of 2018 has been productive across all aspects of our business, culminating in the recent approval and launch of our second internally discovered medicine," said David Schenkein, M.D., chief executive officer at Agios. "This achievement sets us well on the path to becoming a sustainable, multiproduct company with a thriving research engine on track to submit its 7<sup>th</sup> IND and a broad clinical development program with multiple trials planned or underway to expand our oncology and rare genetic disease portfolios."

#### **SECOND QUARTER 2018 HIGHLIGHTS & RECENT PROGRESS**

- Received full approval from the U.S. Food and Drug Administration (FDA) on July 20, 2018 for TIBSOVO® (ivosidenib) for the treatment of patients with relapsed or refractory AML (R/R AML) with a susceptible isocitrate dehydrogenase-1 (IDH1) mutation as detected by an FDA approved test.
- Entered into an exclusive license agreement with CStone Pharmaceuticals to develop and commercialize ivosidenib in Greater China, resulting in a \$12 million upfront payment and the potential for \$412 million in development and commercial milestones.
- Initiated ACTIVATE, a global, placebo-controlled, pivotal trial for mitapivat (AG-348) in approximately 80 adults with PK deficiency who do not receive regular blood transfusions. A second pivotal trial (ACTIVATE-T) in PK deficiency patients who receive regular blood transfusions is ongoing.
- Presented new and updated data from the IDH programs at the 2018 American Society of Clinical Oncology (ASCO) Annual Meeting in Chicago. Links to the data presentations, including updated data from the Phase 1 trial combining ivosidenib and azacitidine in the frontline AML setting can be found <u>here</u>.



- Secured publication of the ivosidenib Phase 1 data in patients with IDH1m advanced hematological malignancies in the *New England Journal of Medicine*.
- Supported publication of the results from the Pyruvate Kinase Deficiency Natural History Study in the journal Blood.
- Disclosed active research programs in three rare genetic diseases: phenylketonuria, erythroid porphyria and Friedreich's ataxia, as part of a preclinical pipeline update at the company's Investor Day in May.

## **KEY UPCOMING MILESTONES**

The company expects to achieve the following remaining milestones in 2018:

## Cancer:

- Submit a Marketing Authorization Application (MAA) to the European Medicines Agency (EMA) for TIBSOVO<sup>®</sup> (ivosidenib) for the treatment of patients with R/R AML and an IDH1 mutation in the fourth quarter of 2018.
- Support, in conjunction with Celgene, the initiation of HO150, an intergroup sponsored, global, registration-enabling Phase 3 trial
  combining ivosidenib or enasidenib with standard induction and consolidation chemotherapy in frontline AML patients with an IDH1 or
  IDH2 mutation in the fourth quarter of 2018.

#### **Rare Genetic Diseases:**

• Initiate a Phase 2 proof of concept trial of mitapivat (AG-348) in thalassemia in the fourth quarter of 2018.

#### **Research:**

• Submit an investigational new drug (IND) application for AG-636, an inhibitor of the metabolic enzyme dihydroorotate dehydrogenase (DHODH) for the treatment of hematologic malignancies in the fourth quarter of 2018.

# EXPECTED FOURTH QUARTER CLINICAL DATA PRESENTATIONS

- Updated data from the ongoing Phase 1 combination trial of ivosidenib or enasidenib with standard-of-care intensive chemotherapy in patients with newly diagnosed AML with an IDH2 or IDH1 mutation has been submitted to the 2018 American Society of Hematology (ASH) Annual Meeting and Exposition on December 1-4 in San Diego.
- Updated data in untreated AML from the ongoing Phase 1 study of ivosidenib in IDH1m hematologic malignancies has been submitted to ASH.
- Updated data in myelodysplastic syndrome (MDS) from the ongoing Phase 1 study of ivosidenib in IDH1m hematologic malignancies has been submitted to ASH.



## SECOND QUARTER 2018 FINANCIAL RESULTS

Revenue for the quarter ended June 30, 2018 was \$40.4 million, which includes \$26.4 million of collaboration revenue and \$1.6 million of royalty revenue from net U.S. sales of IDHIFA<sup>®</sup> under our collaboration agreements with Celgene, and \$12.4 million of collaboration revenue under our agreement with CStone. Revenue for the quarter ended June 30, 2017 was \$11.3 million and consisted solely of collaboration revenue under our agreements with Celgene. The year over year increase in collaboration revenue for the second quarter was primarily driven by the \$15.0 million milestone related to Celgene's filing of an MAA to the EMA for IDHIFA<sup>®</sup> and \$12.4 million related to the delivery of the license under the CStone Agreement.

Research and development (R&D) expenses were \$86.7 million, including \$9.7 million of stock-based compensation expense, for the quarter ended June 30, 2018, compared to \$79.8 million, including \$8.2 million in stock-based compensation expense, for the comparable period in 2017. The increase in R&D expense was primarily attributable to start-up costs for the mitapivat (AG-348) pivotal program in PK deficiency, including the initiation of the ACTIVATE-T trial. R&D expense also increased as a result of IND enabling activities for AG-636, our DHODH inhibitor.

General and administrative (G&A) expenses were \$26.6 million, including \$6.8 million of stock-based compensation expense, for the quarter ended June 30, 2018, compared to \$16.1 million, including \$4.0 million of stock-based compensation expense, for the quarter ended June 30, 2017. The increase in G&A expense was primarily attributable to the growth in our U.S. commercial organization to support the launch of TIBSOVO<sup>®</sup>.

Net loss for the quarter ended June 30, 2018 was \$68.7 million, compared to a net loss of \$83.1 million for the quarter ended June 30, 2017.

Cash, cash equivalents and marketable securities as of June 30, 2018 were \$936.6 million, compared to \$567.8 million as of December 31, 2017. The increase in cash was driven by the net proceeds of \$516.2 million from the January follow on offering, \$8.9 million of cost reimbursements under our collaboration agreements with Celgene and \$22.0 million received from employee stock transactions. This was offset by expenditures to fund operations of \$178.1 million during the six months ended June 30, 2018.

The company expects that its cash, cash equivalents and marketable securities as of June 30, 2018, together with anticipated product and royalty revenue, anticipated interest income, and anticipated expense reimbursements under our collaboration and license agreements, but excluding any additional program-specific milestone payments, will enable the company to fund its anticipated operating expenses and capital expenditure requirements through at least the end of 2020.



# **CONFERENCE CALL INFORMATION**

Agios will host a conference call and live webcast with slides today at 8:00 a.m. ET to discuss second quarter 2018 financial results and recent business activities. To participate in the conference call, please dial 1-877-377-7098 (domestic) or 1-631-291-4547 (international) and referring to conference ID 1497883. The live webcast can be accessed under "Events & Presentations" in the Investors section of the company's website at <u>www.agios.com</u>. The archived webcast will be available on the company's website beginning approximately two hours after the event.

#### **About Agios**

Agios is focused on discovering and developing novel investigational medicines to treat cancer and rare genetic diseases through scientific leadership in the field of cellular metabolism. In addition to an active research and discovery pipeline across both therapeutic areas, Agios has two approved oncology precision medicines and multiple first-in-class investigational therapies in clinical and/or preclinical development. All Agios programs focus on genetically identified patient populations, leveraging our knowledge of metabolism, biology and genomics. For more information, please visit the company's website at <u>www.agios.com</u>.

#### About TIBSOVO® (ivosidenib)

TIBSOVO<sup>®</sup> (ivosidenib) is an isocitrate dehydrogenase-1 (IDH1) inhibitor indicated for the treatment of adult patients with relapsed or refractory acute myeloid leukemia (AML) with a susceptible IDH1 mutation as detected by an FDA-approved test. For more information, visit TIBSOVO.com.

## **About Agios/Celgene Collaboration**

IDHIFA® (enasidenib) and AG-881 are part of Agios' global strategic collaboration with Celgene Corporation focused on cancer metabolism. Under the terms of the 2010 collaboration agreement, Celgene has worldwide development and commercialization rights for IDHIFA® (enasidenib). Agios continues to conduct certain clinical development activities within the IDHIFA® (enasidenib) development program and is eligible to receive reimbursement for those development activities and up to \$95 million in remaining milestone payments, and royalties on any net sales. Celgene and Agios are currently co-commercializing IDHIFA® (enasidenib) in the U.S. Celgene will reimburse Agios for costs incurred for its co-commercialization efforts. For AG-881, the companies have a joint worldwide development and 50/50 profit share collaboration, and Agios is eligible to receive regulatory milestone payments of up to \$70 million. The program focused on MTAP (methylthioadenosine phosphorylase)-deleted cancers is part of a 2016 global co-development and co-commercialization agreement with Celgene focused on metabolic immuno-oncology. Celgene has the option to participate in a worldwide 50/50 cost and profit share with Agios, under which Agios is eligible for up to \$169 million in clinical and regulatory milestone payments for the program.



#### **Cautionary Note Regarding Forward-Looking Statements**

This press release contains forward-looking statements within the meaning of The Private Securities Litigation Reform Act of 1995. Such forwardlooking statements include those regarding Agios' plans, strategies and expectations for its and its collaborator's preclinical, clinical and commercial advancement of its drug development programs including IDHIFA® (enasidenib), TIBSOVO® (ivosidenib), AG-881, mitapivat (AG-348), AG-270 and AG-636; the potential benefits of Agios' product candidates; its key milestones for 2018; its plans regarding future data presentations; its financial guidance regarding the period in which it will have capital available to fund its operations; and the potential benefit of its strategic plans and focus. The words "anticipate," "believe," "could," "estimate," "expect," "hope," "intend," "may," "milestone," "path", "plan," "possible," "potential," "predict," "prepare", "project," "strategy," "will," "would," and similar expressions are intended to identify forward-looking statements, although not all forwardlooking statements contain these identifying words. Such statements are subject to numerous important factors, risks and uncertainties that may cause actual events or results to differ materially from Agios' current expectations and beliefs. For example, there can be no guarantee that any product candidate Agios or its collaborator, Celgene, is developing will successfully commence or complete necessary preclinical and clinical development phases, or that development of any of Agios' product candidates will successfully continue. There can be no guarantee that any positive developments in Agios' business will result in stock price appreciation. Management's expectations and, therefore, any forward-looking statements in this press release could also be affected by risks and uncertainties relating to a number of other important factors, including: Agios' results of clinical trials and preclinical studies, including subsequent analysis of existing data and new data received from ongoing and future studies; the content and timing of decisions made by the U.S. FDA and other regulatory authorities, investigational review boards at clinical trial sites and publication review bodies; Agios' ability to obtain and maintain requisite regulatory approvals and to enroll patients in its planned clinical trials; unplanned cash requirements and expenditures; competitive factors; Agios' ability to obtain, maintain and enforce patent and other intellectual property protection for any product candidates it is developing; Agios' ability to maintain key collaborations, such as its agreements with Celgene and CStone Pharmaceuticals; and general economic and market conditions. These and other risks are described in greater detail under the caption "Risk Factors" included in Agios' public filings with the Securities and Exchange Commission. Any forward-looking statements contained in this press release speak only as of the date hereof, and Agios expressly disclaims any obligation to update any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.



# Consolidated Balance Sheet Data (in thousands) (Unaudited)

	June 30, 2018	December 31, 2017
Cash, cash equivalents and marketable securities	\$936,629	\$ 567,750
Collaboration receivable – related party	19,326	2,448
Royalty receivable – related party	1,573	1,222
Total assets	998,235	614,397
Deferred revenue – related party	113,540	163,640
Stockholders' equity	823,142	375,503

# Consolidated Statements of Operations Data (in thousands, except share and per share data) (Unaudited)

		Three Months Ended June 30, 2018 2017				Six Months Ended June 30, 2018 2017			
Collaboration revenue – related party	\$	26,401	\$	11,346	\$	33,746	\$	21,854	
Collaboration revenue – other		12,440				12,440			
Royalty revenue – related party		1,573		—		2,990		—	
Total Revenue		40,414		11,346		49,176		21,854	
Operating expenses:									
Research and development, net		86,730		79,816		164,954		142,548	
General and administrative		26,633		16,130		51,183		30,953	
Total operating expenses		113,363		95,946	_	216,137		173,501	
Loss from operations		(72,949)		(84,600)		(166,961)		(151,647)	
Interest income		4,204		1,518		7,391		2,399	
Net loss		(68,745)		(83,082)		(159,570)		(149,248)	
Net loss per share – basic and diluted	_	(1.19)	_	(1.78)	_	(2.81)	_	(3.35)	
Weighted-average number of common shares used in computing net loss per share – basic and diluted	5	7,721,786		46,745,760	_	56,713,795		44,525,478	

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