



# Third Quarter 2019 Financial Results

October 31, 2019



# Agios Conference Call Participants

## Prepared Remarks

### Introduction

- KENDRA ADAMS, Vice President, External Communications & Investor Relations

### Business Highlights

- JACKIE FOUSE, Ph.D., Chief Executive Officer

### Clinical Development Progress

- CHRIS BOWDEN, M.D., Chief Medical Officer

### TIBSOVO® Commercial Update

- DARRIN MILES, Senior Vice President, U.S. Commercial & Global Marketing

### Third Quarter 2019 Financial Results

- ANDREW HIRSCH, Chief Financial Officer & Head of Corporate Development



# Forward Looking Statements

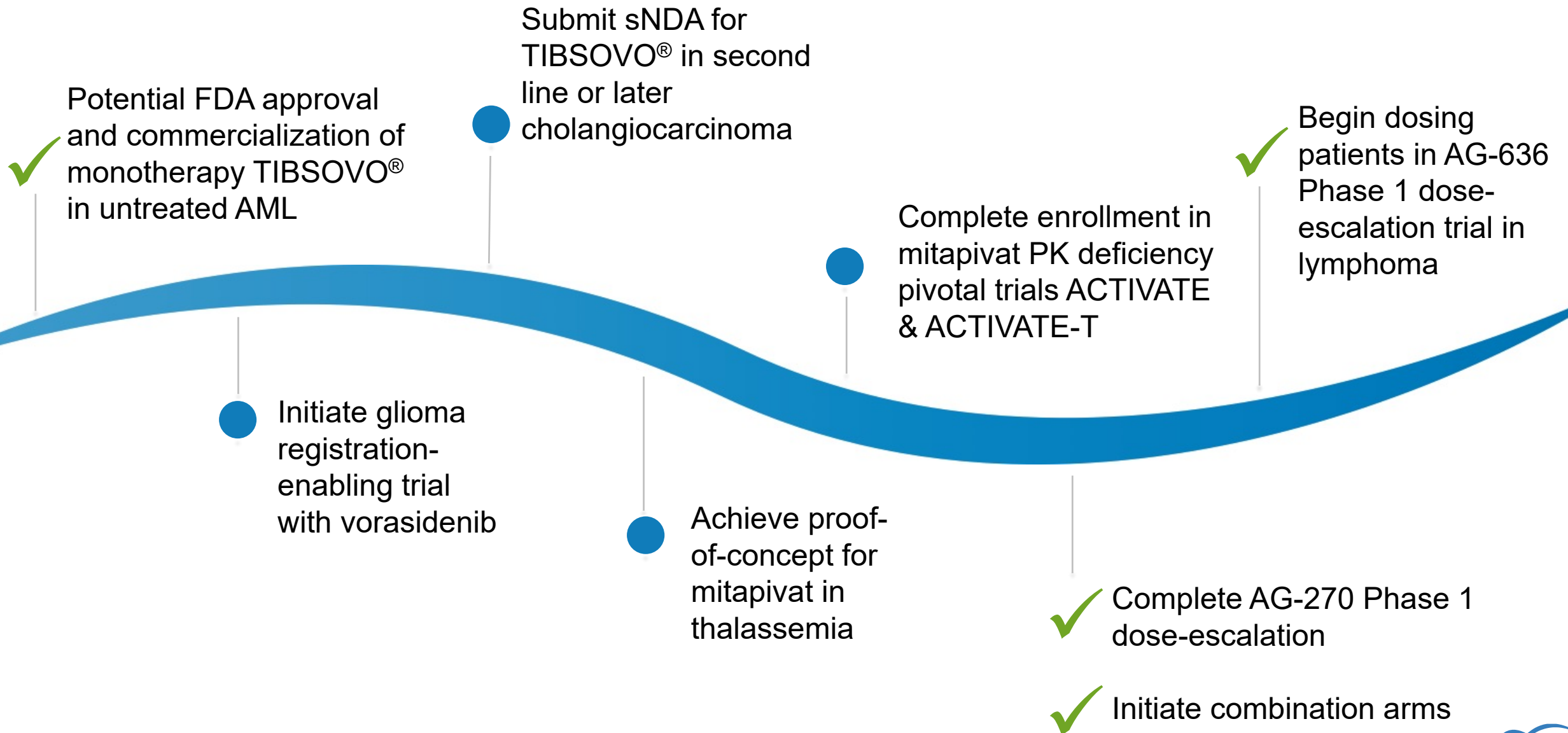
This presentation and various remarks we make during this presentation contain forward-looking statements within the meaning of The Private Securities Litigation Reform Act of 1995. Such forward-looking statements include those regarding Agios' plans, strategies and expectations for its and its collaborator's preclinical, clinical and commercial advancement of its drug development programs including TIBSOVO® (ivosidenib), IDHIFA® (enasidenib), vorasidenib (AG-881), mitapivat, AG-270 and AG-636; the potential benefits of Agios' product candidates; its key milestones for 2019; its plans regarding future data presentations; its financial guidance regarding the period in which it will have capital available to fund its operations; and the potential benefit of its strategic plans and focus. The words "anticipate," "expect," "hope," "milestone," "plan," "potential," "possible," "strategy," "will," and similar expressions are intended to identify forward-looking statements, although not all forward-looking statements contain these identifying words. Such statements are subject to numerous important factors, risks and uncertainties that may cause actual events or results to differ materially from Agios' current expectations and beliefs. For example, there can be no guarantee that any product candidate Agios or its collaborators is developing will successfully commence or complete necessary preclinical and clinical development phases, or that development of any of Agios' product candidates will successfully continue. There can be no guarantee that any positive developments in Agios' business will result in stock price appreciation. Management's expectations and, therefore, any forward-looking statements in this presentation and various remarks we make during this presentation could also be affected by risks and uncertainties relating to a number of other important factors, including: Agios' results of clinical trials and preclinical studies, including subsequent analysis of existing data and new data received from ongoing and future studies; the content and timing of decisions made by the U.S. FDA, the EMA or other regulatory authorities, investigational review boards at clinical trial sites and publication review bodies; Agios' ability to obtain and maintain requisite regulatory approvals and to enroll patients in its planned clinical trials; unplanned cash requirements and expenditures; competitive factors; Agios' ability to obtain, maintain and enforce patent and other intellectual property protection for any product candidates it is developing; Agios' ability to maintain key collaborations, such as its agreements with Celgene and CStone Pharmaceuticals; and general economic and market conditions. These and other risks are described in greater detail under the caption "Risk Factors" included in Agios' public filings with the Securities and Exchange Commission. Any forward-looking statements contained in this presentation and various remarks we make during this presentation speak only as of the date hereof, and Agios expressly disclaims any obligation to update any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law.



# Business Updates








*Jackie Fouse, Ph.D., Chief Executive Officer*

# 2019 Key Milestones Position Agios for Long-term Value Creation



# Agios Clinical Pipeline

IC = Intensive Chemotherapy

CLINICAL PROGRAMS	INDICATION	DRUG DISCOVERY	EARLY STAGE CLINICAL DEVELOPMENT	LATE STAGE CLINICAL DEVELOPMENT	REGULATORY SUBMISSION		APPROVED	PRIMARY RIGHTS
					EU	U.S.		
<b>TIBSOVO®</b> ivosidenib (IDH1m inhibitor)	R/R AML		Phase 1 Dose-Escalation and Expansion		EU	U.S.		
	Frontline AML Monotherapy		Phase 1 Dose-Escalation and Expansion			U.S.		
	IC Eligible Frontline AML		Phase 1b 7+3 Combo	Phase 3 HOVON 7+3 Combo				
	IC Ineligible Frontline AML		Phase 1/2 Azacitidine Combo	Phase 3 AGILE Azacitidine Combo				
	Cholangio		Phase 1 Dose-Escalation and Expansion	Phase 3 ClarIDHy				
	Glioma			Perioperative Study				
<b>IDHIFA®</b> enasidenib (IDH2m inhibitor)	R/R AML			Phase 3 IDHENTIFY	EU	U.S.	  Agios U.S. Co-promotion and Royalty	
	IC Eligible Frontline AML		Phase 1b 7+3 Combo	Phase 3 HOVON 7+3 Combo				
	IC Ineligible Frontline AML		Phase 1/2 Azacitidine Combo					
<b>Mitapivat</b> (PKR activator)	Transfusion Independent PK Deficiency		Phase 2 DRIVE PK	Phase 3 ACTIVATE				
	Transfusion Dependent PK Deficiency			Phase 3 ACTIVATE-T				
	Thalassemia		Phase 2 Study					
<b>Vorasidenib</b> (brain-penetrant, pan-IDHm inhibitor)	Glioma		Perioperative Study	Phase 3 Study Planned for 4Q 2019				
	Solid Tumors		Phase 1 Dose-Escalation and Expansion					
<b>AG-270</b> (MAT2A inhibitor)	MTAP-deleted Tumors		Phase 1 Dose-Escalation and Expansion				  Subject to Celgene Option Joint Worldwide Collaboration	
<b>AG-636</b> (DHODH inhibitor)	Lymphoma		Phase 1 Dose-Escalation					

# Agios Preclinical Pipeline

Program	Target Discovery	Target Validation	Drug Discovery	Drug Candidate
<b>Oncology</b>				
MAT2A Follow-Ons			●	
PTEN-mutant Solid Tumors			●	
Genetically Defined Heme Target			●	
Genetically Defined Heme Target			●	
Other Exploratory Programs	●	●		
<b>Rare Genetic Diseases</b>				
Pyruvate Kinase Activator Follow-Ons				●
Phenylketonuria (PKU)			●	
Erythroid Porphyria			●	
Friedreich's Ataxia			●	
Other Exploratory Programs	●	●		
<b>Metabolic Immuno-Oncology (Celgene Collaboration)</b>				
T-cell and Tumor Target			●	
Macrophage Target			●	
Macrophage Target		●		
Tumor Target		●		
Other Targets (T-cell, Macrophage, Tumor)	●	●		

● Metabolic Target   
 ● Non-Metabolic Target   
 ● Metabolic and Non-Metabolic Targets   
 Celgene Collaboration

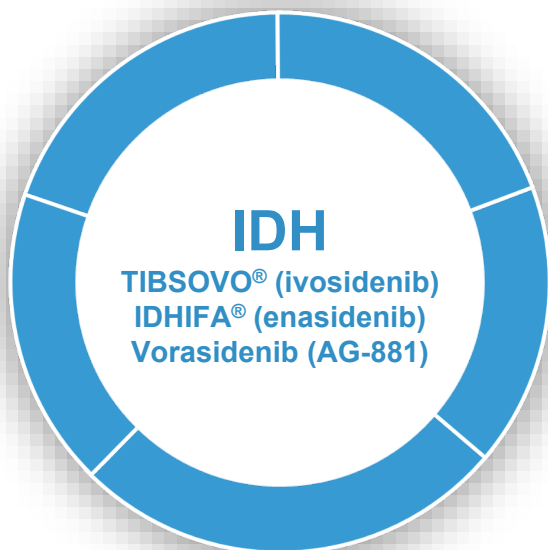


# Clinical Development Progress

*Chris Bowden, M.D., Chief Medical Officer*



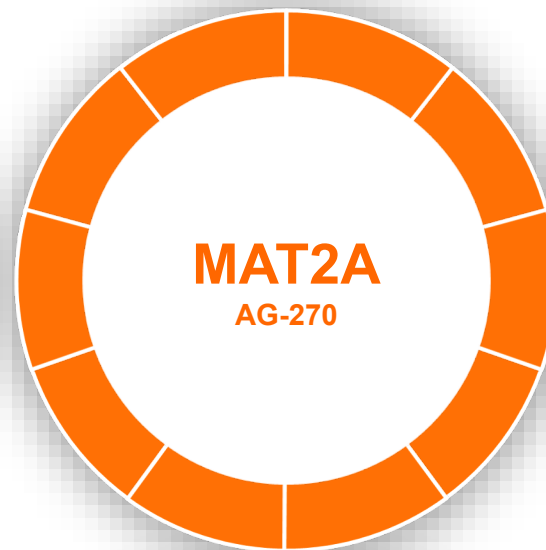
# Productive Research & Discovery Engine Has Produced Four Key Targets with Multiple Disease Opportunities



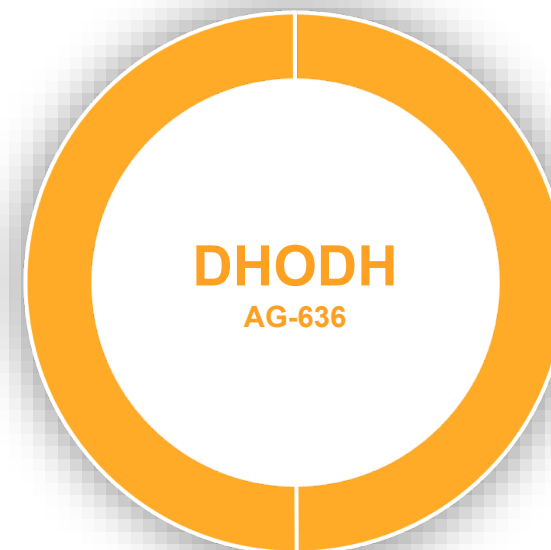
**AML**  
**Low Grade Glioma**  
**Cholangiocarcinoma**  
**Chondrosarcoma**  
**MDS**



**Adult PK Deficiency**  
**Pediatric PK Deficiency**  
**Sickle Cell Disease**  
**Thalassemia**



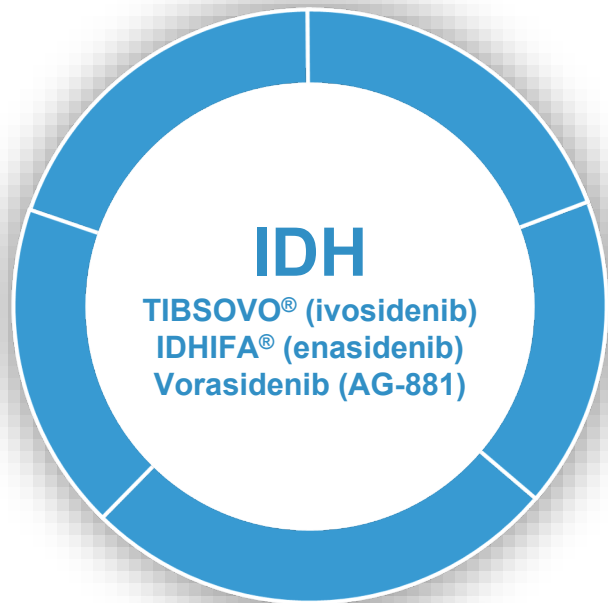
**NSCLC**      **Glioblastoma**  
**Bladder**      **DLBCL**  
**Melanoma**      **Esophageal**  
**Head & Neck**      **Gastric**  
**Pancreatic**      **Mesothelioma**



**Lymphoma**  
**AML**



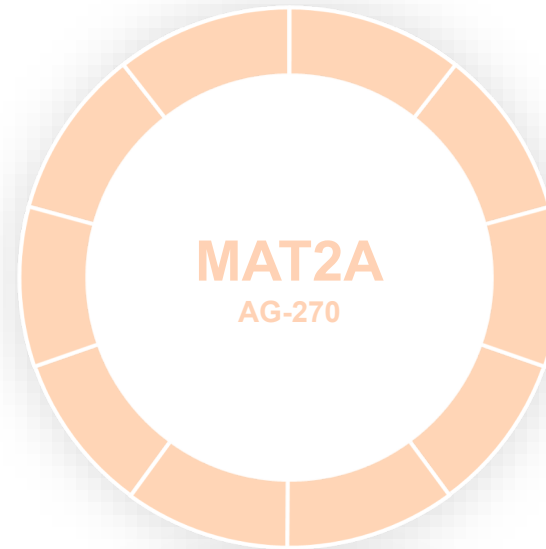
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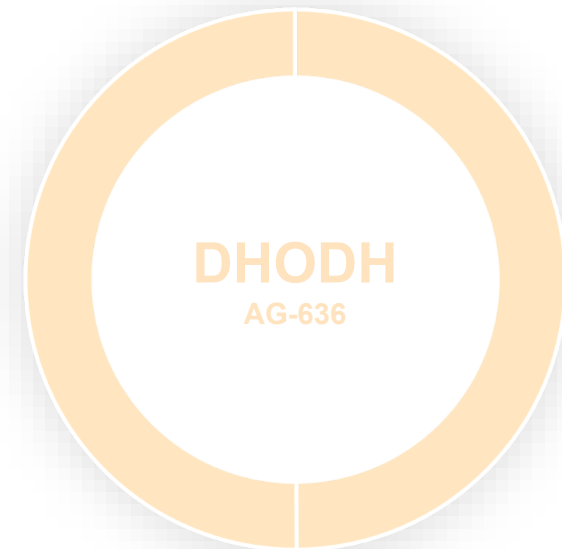
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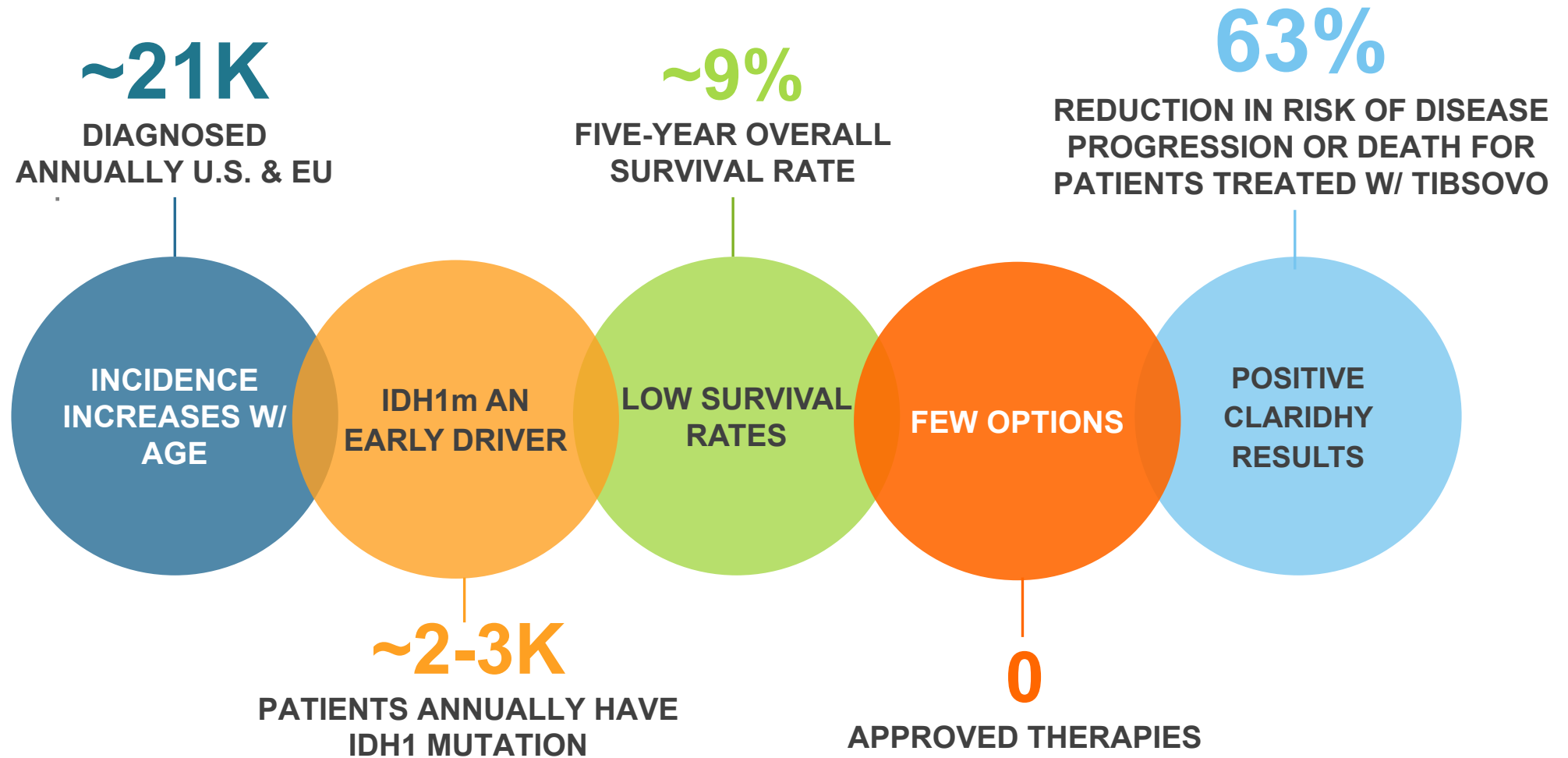
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**Lymphoma**  
**AML**



# Plan to File sNDA for TIBSOVO® in Second-line or Later Cholangiocarcinoma by Year-end 2019

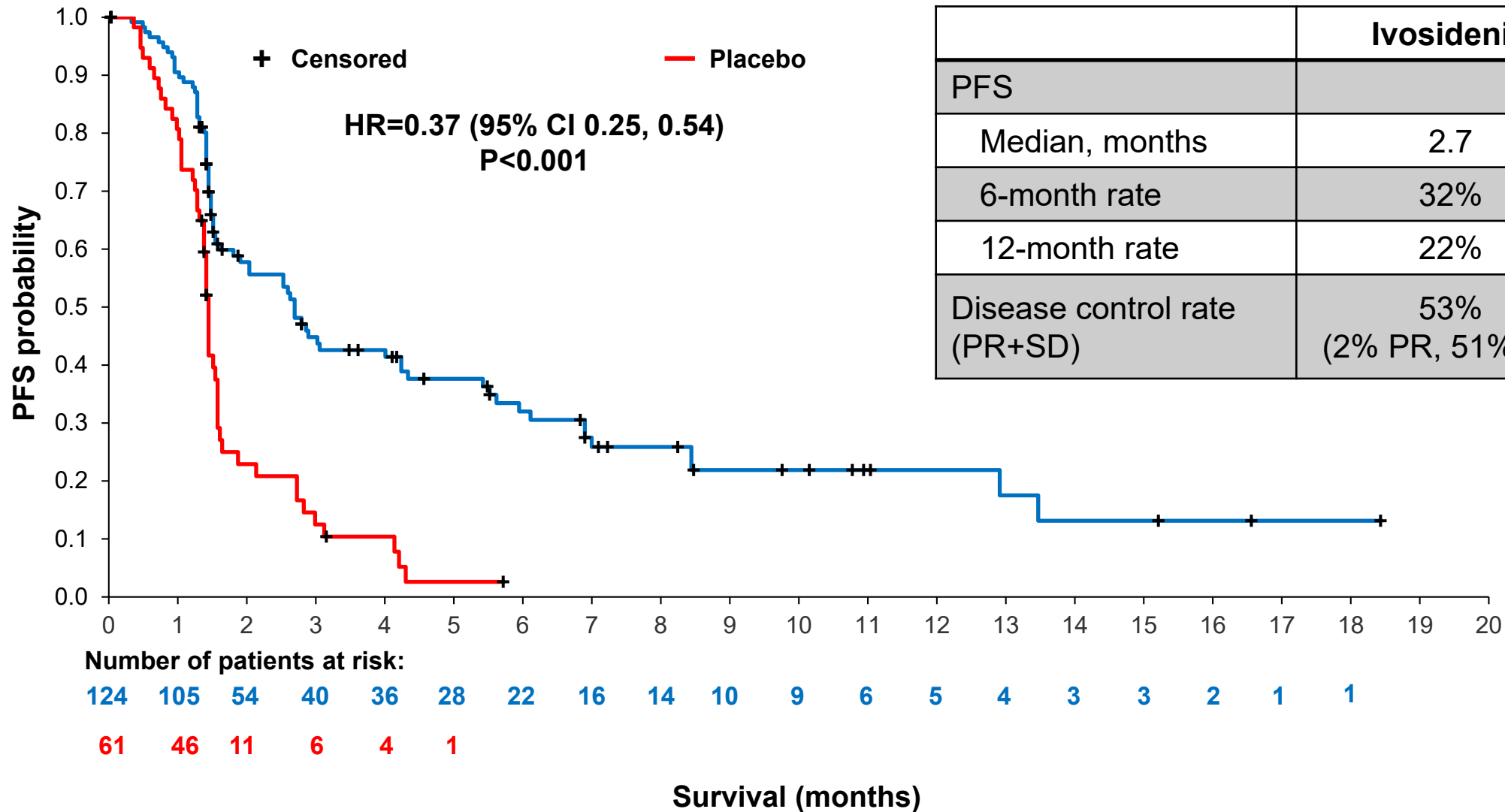


Sources: CDC National Program of Cancer Registries (NPCR); Epiphany Partners Epic Oncology; Decision Resources; Market Research; Borger DR et al. Oncologist 2012;17:72-9.; Kipp BR et al. Hum Pathol 2012;43:1552-8.; Goyal L et al. Oncologist 2015;20:1019-27; data from ESMO 2019



# Phase 3 ClarIDHy Study Achieved Primary Endpoint, Demonstrating Statistically Significant Improvement in PFS

Safety Profile Consistent with Published Phase 1 Data in Patients with IDH1 Mutant Solid Tumors



	<b>Ivosidenib</b>	<b>Placebo</b>
PFS		
Median, months	2.7	1.4
6-month rate	32%	NE
12-month rate	22%	NE
Disease control rate (PR+SD)	53% (2% PR, 51% SD)	28% (0% PR, 28% SD)



# Current Treatment Paradigm for IDHm Gliomas

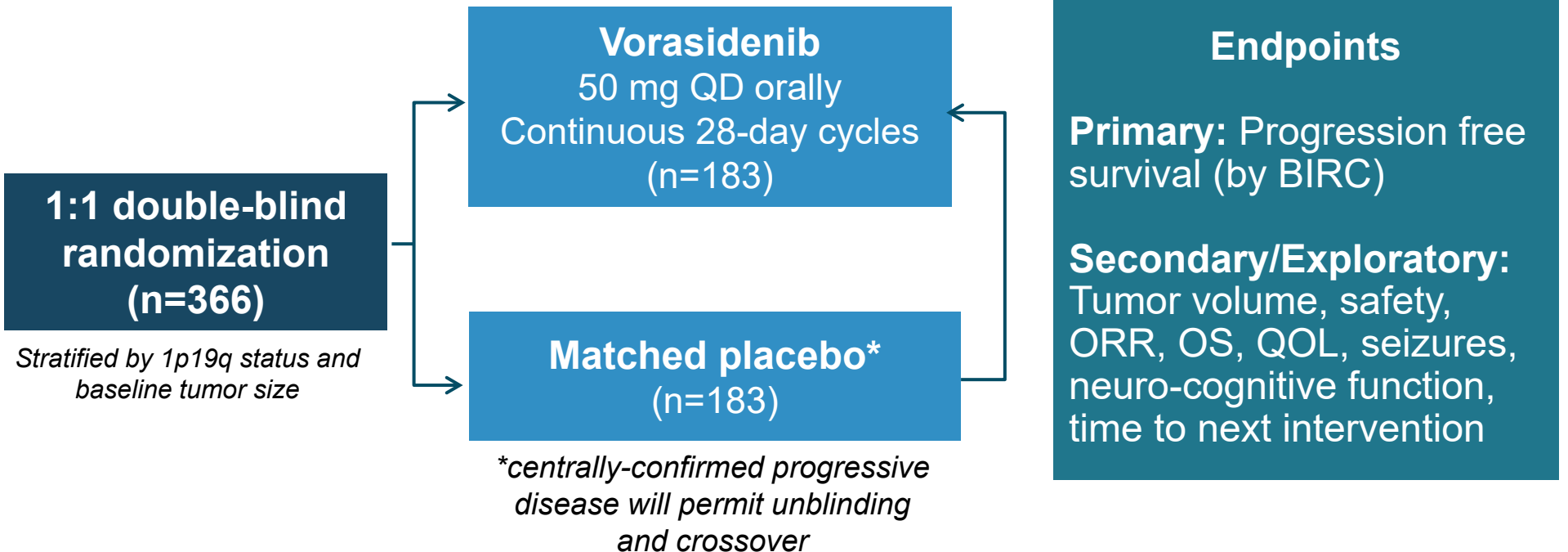


# Global Phase 3 INDIGO Study of Vorasidenib in IDH Mutant Low-Grade Glioma



## Key Eligibility Criteria

- $\geq 12$  years of age
- IDH-mutated Grade 2 oligodendroglioma or astrocytoma per WHO 2016
- Prior surgery only
- Measurable residual or recurrent disease

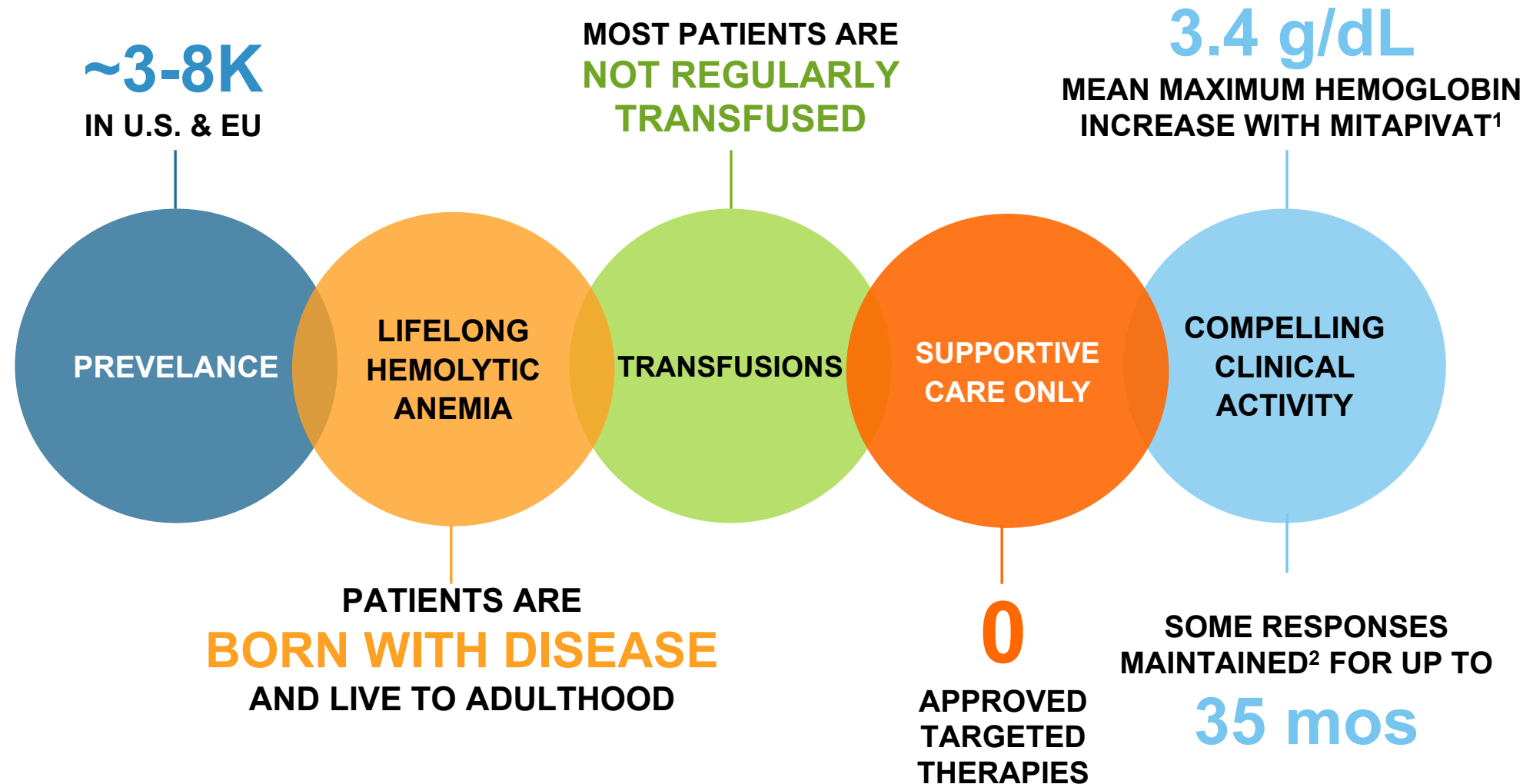


BIRC = blinded independent review committee, ORR = overall response rate, OS = overall survival, QOL = quality of life, WHO = World Health Organization

Registration-enabling study on track to initiate by year-end 2019



# Opportunity for Mitapivat to be the First Disease-Modifying Treatment for PK Deficiency



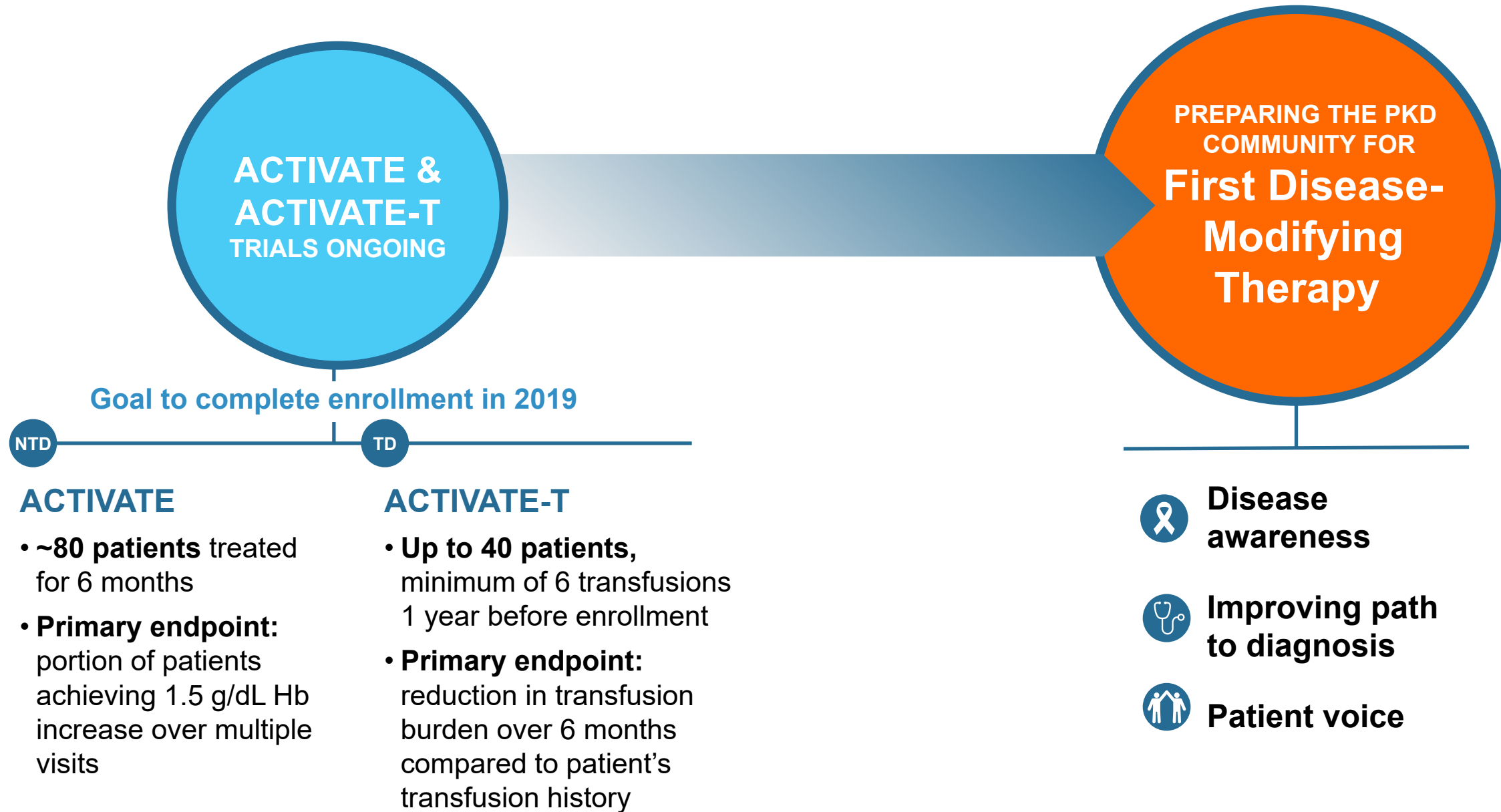
Sources: Estimated prevalence range from ~1:20K to ~1:485K Grace R et al. *Am J Hematol* 2015;90(9):825-30; <sup>1</sup>Mohrenweiser HW *PNAS* 1981;78(8):5046-50; <sup>2</sup>Carey PJ et al. *Blood* 2000;96(12):4005-6; <sup>3</sup>Beutler E & Gelbart T *Blood* 2000;95(11):3585-8; <sup>4</sup>deMedicis et al. *Hum Hered* 1992;42(3):179-83; Grace R et al. *N Engl J Med* 2019;381:933-44

<sup>1</sup>Mean maximum hemoglobin increase of 3.4 g/dL in patients to had a >1.0 g/dL increase in haemoglobin on study; <sup>2</sup> 19 pts remain in the extension phase with a median treatment duration of 28.9 months [range 21.6-34.8]

**New data from the extension phase of the Phase 2 DRIVE PK study of mitapivat in adults with PK deficiency accepted for presentation at ASH**



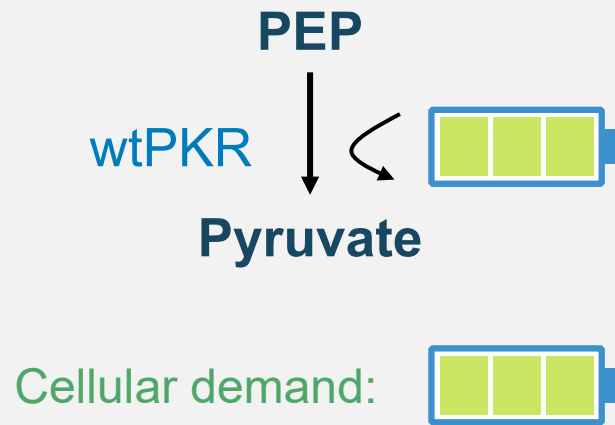
# Mitapivat Path to Approval





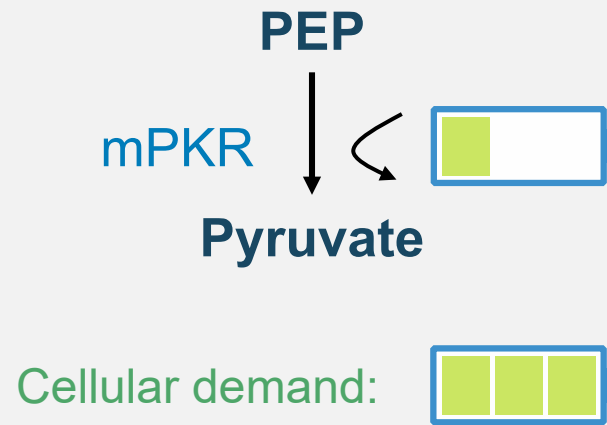
# PK Activation Represents Opportunities Across Hemolytic Anemias

## Normal Red Cell



ATP production meets demand

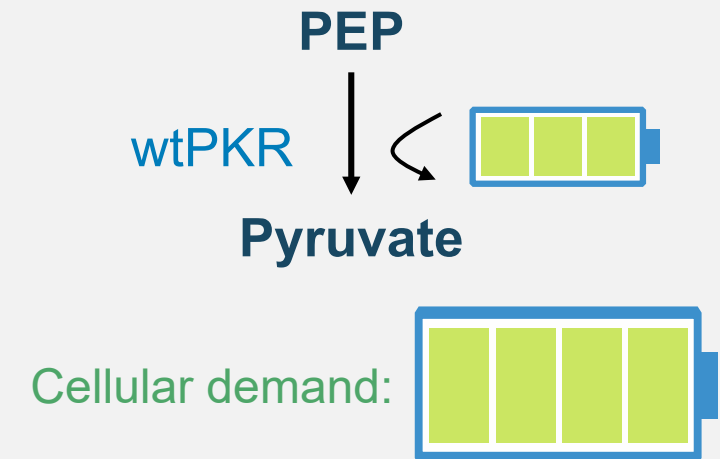
## Pyruvate Kinase Deficiency



Inadequate production:  
ATP deficiency

✓ Proof of concept achieved

## Other Hemolytic Anemias



Increased demand:  
ATP deficiency

Thalassemia Phase 2 initiated;  
NIH sponsored trial in sickle  
cell disease initiated



# AG-270 Advancing to Next Phase of Clinical Development

## SINGLE AGENT PHASE 1 DOSE-ESCALATION COMPLETE

39 treatment-refractory advanced solid tumors or lymphoma patients with MTAP/CDKN2A deletion

- ✓ AG-270 generates reductions in plasma SAM concentration and in levels of tumor SDMA at well-tolerated doses
- ✓ Safety profile well characterized
- ✓ MTD determined to be 200 mg QD

## COMBINATION ARMS INITIATED

AG-270 + docetaxel in MTAP-deleted NSCLC (2<sup>nd</sup> line)  
N = up to 40

AG-270 + nab-paclitaxel and gemcitabine in MTAP-deleted pancreatic ductal adenocarcinoma (1<sup>st</sup> or 2<sup>nd</sup> line)  
N = up to 45



# 2019 Key Milestones & Data Presentations Position Agios for Long-term Value Creation



## Key 2019 Milestones

- ✓ FDA approval and commercialization of monotherapy TIBSOVO® in untreated AML
- ✓ Initiate AG-636 Phase 1 dose-escalation trial in lymphoma in 1H 2019
- ✓ Complete AG-270 Phase 1 dose-escalation and select go forward dose
- ✓ Initiate expansion arms in the AG-270 Phase 1 study in Q3 2019
- Achieve proof-of-concept for mitapivat in thalassemia in 2H 2019
- Submit sNDA for TIBSOVO® in second line or later cholangiocarcinoma by YE
- Initiate glioma registration-enabling trial with vorasidenib by YE
- Complete enrollment in PK deficiency pivotal trials ACTIVATE-T and ACTIVATE by YE



## Key Upcoming Data Presentations

- Updated data from the perioperative study of ivosidenib and vorasidenib accepted for presentation at the SNO Annual Meeting
- Data from IDH and PKR programs have been accepted for presentation at ASH, including:
  - New data from the extension phase of the Phase 2 DRIVE PK study of mitapivat in adults with PK deficiency
  - Important translational data from the Phase 1 study of TIBSOVO® and azacitidine in frontline AML



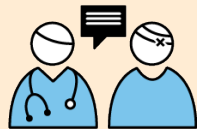
# TIBSOVO® Commercial Update

*Darrin Miles, Senior Vice President, U.S. Commercial & Global Marketing*

# TIBSOVO® Q3 2019 Performance



**\$17.4M Net U.S. Sales of TIBSOVO®**



**+90% Academic and Community Physicians Testing for IDH1/IDH2 mutations**



**~450 Unique Prescribers; Continue to Broaden Prescriber Base**

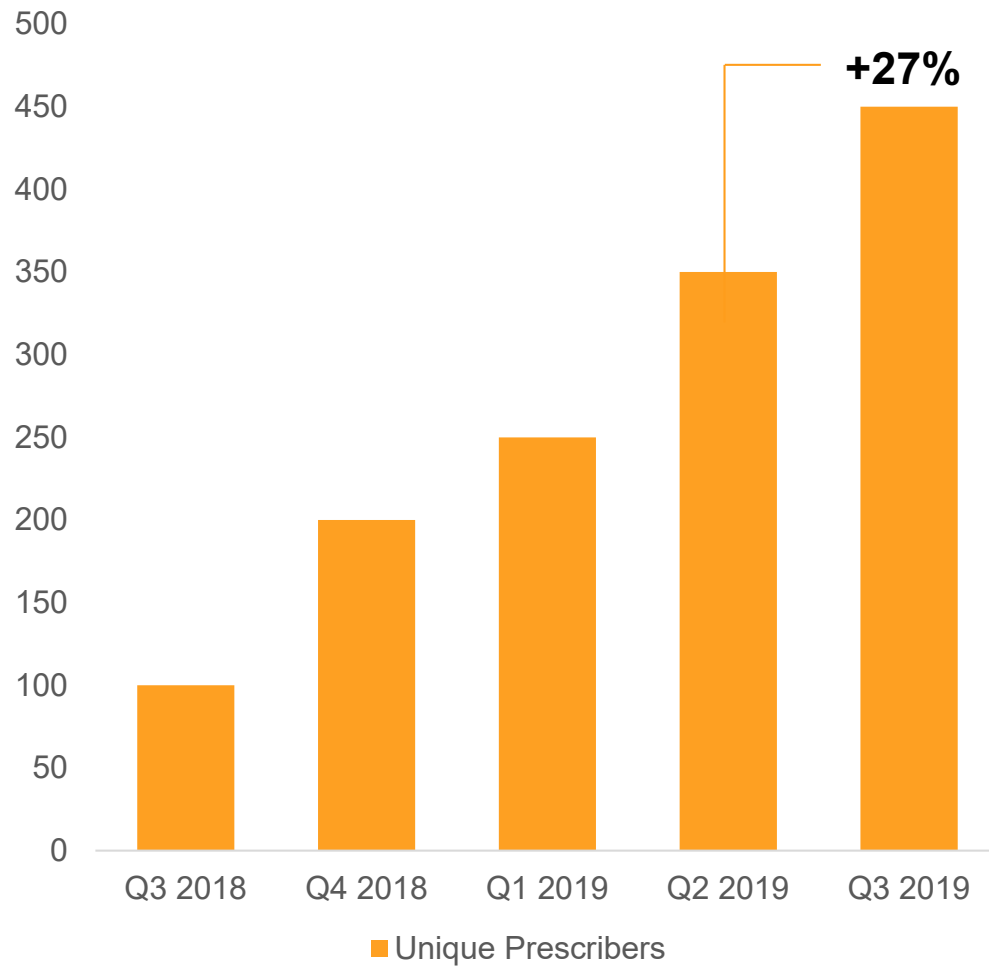


**Increase in Treatment Duration to ~4-5 Months**

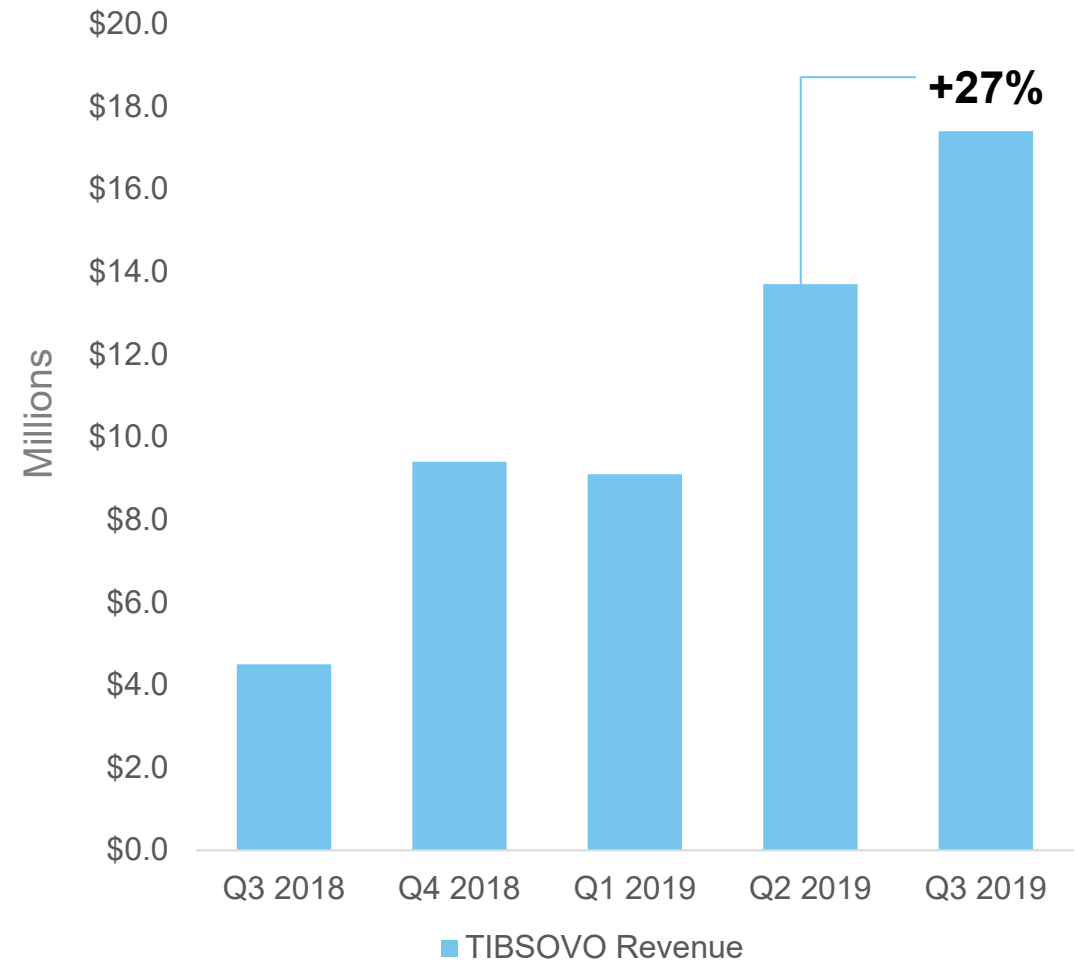


# Demonstrated Ability to Drive Commercial Performance During First Year of the R/R AML Launch

## Unique Prescribers



## TIBSOVO® Revenue



# Third Quarter 2019 Financial Results

*Andrew Hirsch, Chief Financial Officer and Head of Corporate Development*



# Third Quarter 2019 Financial Results

Statement of Operations	Three Months Ended 9/30/19	Three Months Ended 9/30/18
Total Revenue	\$26.0M	\$15.2M
Collaboration Revenue	5.9M	8.7M
TIBSOVO® Net Sales	17.4M	4.5M
Royalty Revenue	2.7M	2.0M
Cost of Sales	0.4M	0.7M
Research & Development Expense	101.7M	82.6M
Selling, General & Administrative Expense	33.0M	31.1M

Balance Sheet	9/30/19	12/31/18
Cash, Cash Equivalents and Marketable Securities	\$540.5M	\$805.4M

